### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 9, 2014

### Willis Group Holdings Public Limited Company

(Exact name of registrant as specified in its charter)

Ireland (State or other jurisdiction of incorporation) 001-16503 (Commission File Number) 98-0352587 (IRS Employer Identification No.)

c/o Willis Group Limited, 51 Lime Street, London, EC3M 7DQ, England and Wales (Address, including Zip Code, of Principal Executive Offices)

Registrant's telephone number, including area code: (44) (20) 3124 6000

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

On December 9, 2014, Willis Group Holdings Public Limited Company posted its Fact Book for the quarter ended September 30, 2014 to its website, which is attached hereto as Exhibit 99.1 and incorporated herein by reference.

(d) Exhibits

Exhibit Number

Description

99.1 Willis Group Holdings Fact Book for the Quarter Ended September 30, 2014 SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: December 9, 2014

#### WILLIS GROUP HOLDINGS PUBLIC LIMITED COMPANY

By: /s/ John Greene

John Greene Group Chief Financial Officer

#### INDEX TO EXHIBITS

Exhibit <u>Number</u> 99.1

Description Willis Group Holdings Fact Book for the Quarter Ended September 30, 2014

# Fact Book Third Quarter 2014 WILLIS GROUP HOLDINGS

December 2014



### Important disclosures regarding forward-looking statements

This presentation contains certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934, which are intended to be covered by the safe harbors created by those laws. These forward-looking statements include information about possible or assumed future results of our operations.

All statements, other than statements of historical facts, included in this document that address activities, events or developments that we expect or anticipate may occur in the future, including such things as our outlook, potential cost savings and accelerated adjusted operating margin and adjusted earnings per share growth, future capital expenditures, growth in commissions and fees, business strategies, competitive strengths, goals, the benefits of new initiatives, growth of our business and operations, plans, and references to future successes are forward-looking statements. Also, when we use the words such as 'anticipate', 'believe', 'estimate', 'expect', 'intend', 'plan', 'probably', or similar expressions, we are making forward-looking statements.

There are important uncertainties, events and factors that could cause our actual results or performance to differ materially from those in the forward-looking statements contained in this document, including the following: the impact of any regional, national or global political, economic, business, competitive, market, environmental or regulatory conditions on our groups of operations and financial condition, including as a result of those associated with the Eurozone, any insolvencies of or other difficulties experienced by our clients, insurance companies or financial institutions; our ability to implement and fully realize anticipated benefits of any expense reduction initiative, including our ability to achieve expected savings from the multi-year operational improvement program as a result of unexpected costs or delays and demand on managerial, operational and administrative resources and/or macroeconomic factors affecting the program; changes in the tax or accounting treatment of our operations and fluctuations in our tax rate; volatility or declines in insurance markets and premiums on which our commissions are based, but which we do not control; our ability to develop and implement technology solutions and invest in innovative product offerings in an efficient and effective manner; our ability to continue to manage our significant indebtedness; our ability to compete in our industry; our ability to develop new products and services; material changes in commercial property and casualty markets generally or the availability of insurance products or changes in premiums resulting from a catastrophic event, such as a result of potential changes to our valuation allowance(s) on our deferred tax assets; any fluctuations in exchange and interest rates that could affect expenses and revenue; the potential changes to our valuation allowance(s) on our pension plans or changes or funding obligations; our ability to achieve anticipated benefits of any ceptients in cordinates our ability to achieve anticipated bene

The foregoing list of factors is not exhaustive and new factors may emerge from time to time that could also affect actual performance and results. For additional information see also Part I, Item 1A "Risk Factors" included in Willis' Form 10-K for the year ended December 31, 2013, and our subsequent filings with the Securities and Exchange Commission. Copies are available online at http://www.sec.gov or on request from the Company.

Although we believe that the assumptions underlying our forward-looking statements are reasonable, any of these assumptions, and therefore also the forward-looking statements based on these assumptions, could themselves prove to be inaccurate. In light of the significant uncertainties inherent in the forward-looking statements included in this presentation, our inclusion of this information is not a representation or guarantee by us that our objectives and plans will be achieved. Our forward-looking statements speak only as of the date made and we will not update these forward-looking statements unless the securities laws require us to do so. In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this presentation may not occur, and we caution you against unduly relying on these forward-looking statements.

### Important disclosures regarding non-GAAP measures

This presentation contains references to "non-GAAP financial measures" as defined in Regulation G of SEC rules. We present these measures because we believe they are of interest to the investment community and they provide additional meaningful methods of evaluating certain aspects of the Company's operating performance from period to period on a basis that may not be otherwise apparent on a generally accepted accounting principles (GAAP) basis. These financial measures should be viewed in addition to, not in lieu of, the Company's condensed consolidated income statements and balance sheet as of the relevant date. Consistent with Regulation G, a description of such information is provided below and a reconciliation of certain of such items to GAAP information can be found in our periodic filings with the SEC. Our method of calculating these non-GAAP financial measures may differ from other companies and therefore comparability may be limited.

#### Definitions of non-GAAP financial measures

We believe that investors' understanding of the Company's performance is enhanced by our disclosure of the following non-GAAP financial measures. Our method of calculating these measures may differ from those used by other companies and therefore comparability may be limited.

Organic commissions and fees growth

Organic growth in commissions and fees excludes the impact of acquisitions and disposals, period over period movements in foreign currency, and investment and other income from growth in revenues.

We believe organic growth in commissions and fees provides a measure that the investment community may find helpful in assessing the performance of operations that were part of our operations in both the current and prior periods, and provides a measure against which our businesses may be assessed in the future.

Underlying revenues, underlying total expenses, underlying salaries and benefits, underlying other operating expenses, underlying operating income, underlying EBITDA, underlying net income and underlying net income per diluted share

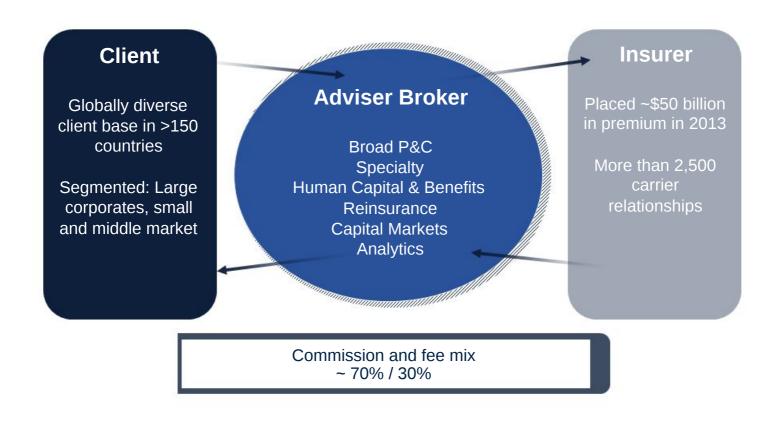
Underlying revenues, underlying total expenses, underlying salaries and benefits, underlying other operating expenses, underlying operating income, underlying EBITDA, underlying net income, and underlying earnings per diluted share are calculated by excluding the impact of certain specified items and period over period movements in foreign currency from total revenues, total expenses, salaries and benefits, other operating expenses, operating income, net (loss) income, and earnings per diluted share, respectively, the most directly comparable GAAP measures.

We believe that excluding these items, as applicable, from total revenue, total expenses, salaries and benefits, other operating expenses, operating income, net (loss) income and earnings per diluted share, provides a more complete and consistent comparative analysis of our results of operations.

Additionally, to eliminate the impact of year over year foreign exchange movements, prior year revenues, expenses and net (loss) income, have been rebased to current period exchange rates and the year over year movement in foreign exchange gains and losses have been recognized within Other income (expense), net. For underlying EPS, the elimination of the impact of year over year foreign exchange movements has been calculated by excluding the impact of foreign currency in the current periods rather than rebasing the prior periods.



### Global risk adviser and broker

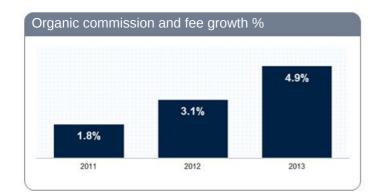


### Global risk advisor and broker



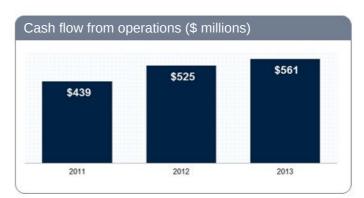
- With roots dating to 1828, Willis operates today on every continent, with approximately 18,000 employees in over 400 offices
- Across geographies, industries and specialties, Willis provides its local and multinational clients with resilience for a risky world
- Willis is known for its market-leading products and professional services in risk management and risk transfer
- Willis experts rank among the world's leading authorities on analytics, modelling and mitigation strategies at the intersection of global commerce and extreme events

# Strong growth in organic commissions and fees and operating cash flows



# Mid-single digit organic growth across all segments in 2013

- Willis North America 4.8%
- Willis International 5.8%
- Willis Global 4.3%



# 2013 corporate/non-operating uses of cash:

- Dividends \$193 million
- Capex \$112 million
- M&A expenditures of ~\$34 million

## Willis

See important disclosures regarding non-GAAP measures on page 3 and reconciliations starting on page 16

# **SEGMENT OVERVIEWS**

### Willis North America overview

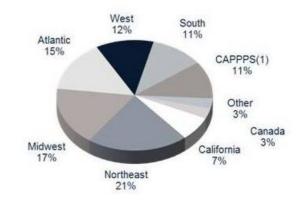
#### Segment

- More than 5,000 associates delivering industry and product specific solutions to our clients
- Over 100 locations, broad geographic reach with ability to connect with Willis network.

#### **Major practices**

- Human Capital ~25% of 2013 North America C&F
- Construction ~14% of North America C&F
- Healthcare
- · Real estate/hospitality
- Financial and Executive risk

### 2013 commissions and fees - by region



#### 2013 North America C&F: \$1.35 billion

(1) CAPPPS: Captives, Actuarial, Programs, Pooling and Personal Lines

### Willis International overview

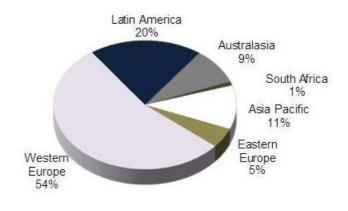
#### Segment

- Approximately 6,000 associates in over 40 countries
- Offices designed to grow business locally around the world, making use of the skills, industry knowledge and expertise available within segment and elsewhere in the Group

### **Retail operations**

- Western and Eastern Europe
- Latin America
- Asia Pacific
- South Africa
- Middle East
- Australasia

#### 2013 commissions and fees - by region



2013 International C&F: \$0.9 billion

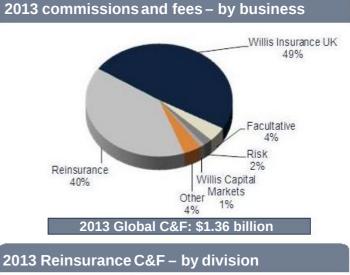
### Willis Global overview

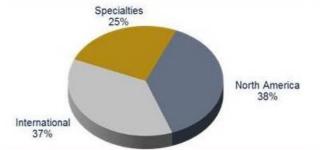
### Segment

- Reinsurance, Specialty Insurance and Capital Markets businesses
- Approximately 4,000 associates
- · Clients around the globe

#### Willis Re

- One of the world's largest reinsurance brokers with three divisions: North America, International and Specialty
- Strong market share in major markets, particularly marine and aviation
- Complete range of transactional capabilities including, in conjunction with WCM&A, a wide variety of capital markets based products
- Cutting edge analytical and advisory services, including Willis Research Network, the insurance industry's largest partnership with global academic





### Willis Global overview (continued)

### Willis Insurance UK

- Combination of Global Specialty business and UK retail business, creating a seamless client proposition
- Strong global positions in:
  - Transport includes aerospace, inspace and marine
  - Natural resources
  - Construction
  - Political, people and terrorism (PP&T)
  - Financial and executive risk (Finex/Finmar)
  - · Fine art, jewelry, art, specie, bloodstock

#### Facultative

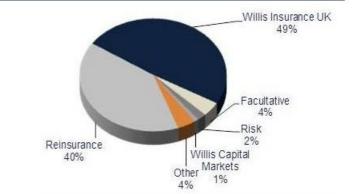
 Faber Global – wholesale and facultative solutions through London, European & Bermuda markets

Willis Capital Markets & Advisory

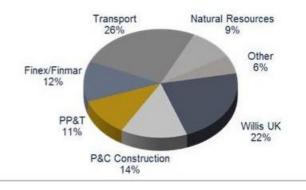
 Advises on M&A and capital markets transactions

## Willis

### 2013 commissions and fees – by business



#### 2013 Willis Insurance UK C&F – by specialty



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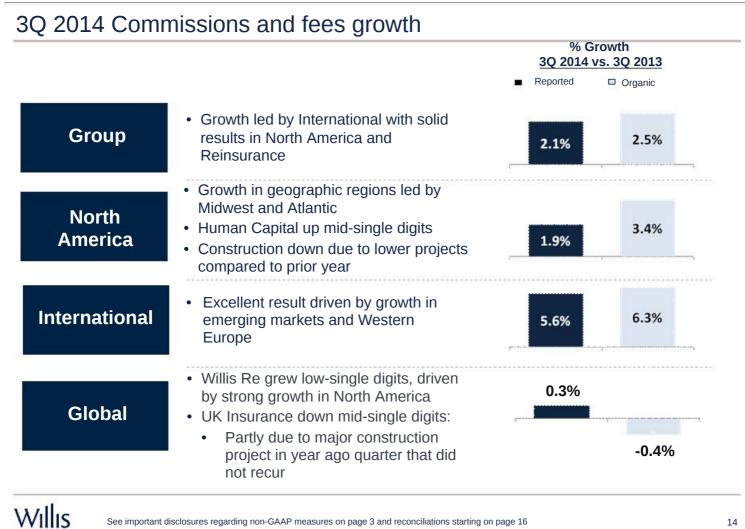
# **3Q14 RESULTS**

### 3Q 2014 summary financial results

	3Q	2014	3Q :	2013
Reported C&F growth		2.1%		5.6%
Organic C&F growth		2.5%		5.7%
Reported operating margin		4.2%		8.8%
Underlying operating margin		6.3%		7.7%
Reported diluted EPS	\$	(0.04)	\$	(0.15)
Underlying diluted EPS	\$	0.14	\$	0.19
Underlying EBITDA	\$	87	\$	96

- Organic C&F growth led by International with solid results in North America and Reinsurance.
- Started to see moderation in growth relative to previous quarters that we expected.
- Continued to make good progress on Operational Improvement Program current expectations for savings from actions expected in 2014 and 2015 are ahead of initial estimates.
- Foreign currency movements and Operational Improvement Program impacted EPS by \$(0.10) and \$(0.08) per diluted share, respectively.

See important disclosures regarding non-GAAP measures on page 3 and reconciliations starting on page 16



See important disclosures regarding non-GAAP measures on page 3 and reconciliations starting on page 16

# **APPENDIX**

### Important disclosures regarding non-GAAP measures

Commissions and fees analysis

	2014	2013	Change	Foreign currency translation	Acquisitions and disposals	Organic commissions and fees growth
	(\$ milli	ons)	%	%	%	%
Three months ended September 30, 2014						
North America	\$328	\$322	1.9	-	(1.5)	3.4
International	190	180	5.6	(4.2)	3.5	6.3
Global	290	289	0.3	1.3	(0.6)	-0.4
Total	\$808	\$791	2.1	(0.4)	<u> </u>	2.5

2014	2013	Change	Foreign currency translation	Acquisitions and disposals	commissions and fees growth
(\$ milli	ons)	%	%	%	%
\$1,037	\$1,004	3.3	(0.1)	(1.0)	4.4
691	652	6.0	(2.0)	1.5	6.5
1,100	1,066	3.2	1.6	(0.3)	1.9
\$2,828	\$2,722	3.9	0.2	(0.1)	3.8
	<b>(\$ milli</b> \$1,037 691 1,100	(\$ millions) \$1,037 \$1,004 691 652 1,100 1,066	(\$ millions) % \$1,037 \$1,004 3.3 691 652 6.0 1,100 1,066 3.2	2014 2013 Change currency translation   (\$ millions) % %   \$1,037 \$1,004 3.3 (0.1)   691 652 6.0 (2.0)   1,100 1,066 3.2 1.6	2014 2013 Change currency translation and disposals   (\$ millions) % % %   \$1,037 \$1,004 3.3 (0.1) (1.0)   691 652 6.0 (2.0) 1.5   1,100 1,066 3.2 1.6 (0.3)

Commissions and fees analysis

	2013	2012	Change	Foreign currency translation	Acquisitions and disposals	Organic commissions and fees growth
	(\$ milli	ons)	%	%	%	%
2013 Full year						
North America	\$1,349	\$1,281	5.3	(0.1)	0.6	4.8
International	926	874	5.9	0.1	-	5.8
Global	1,358	1,303	4.2	(0.9)	0.8	4.3
Commissions and Fees	\$3,633	\$3,458	5.1	(0.3)	0.5	4.9

	2012	2011	Change	Foreign currency translation	Acquisitions and disposals	Organic commissions and fees growth
	(\$ milli	(\$ millions)		%	%	%
2012 Full year						
North America	\$1,281	\$1,285	(0.3)	0.1	-	(0.4)
International	874	870	0.5	(5.8)	-	6.3
Global	1,303	1,259	3.5	(1.4)	0.2	4.7
Commissions and Fees	\$3,458	\$3,414	1.3	(1.8)	-	3.1

	2011	2010	Change	Foreign currency translation	Acquisitions and disposals	Organic commissions and fees growth
	(\$ milli	ons)	%	%	%	%
2011 Full year						
North America	\$1,285	\$1,344	(4.4)	(0.1)	1.3	(5.6)
International	870	777	12.0	4.7	-	7.3
Global	1,259	1,172	7.4	2.5	(2.3)	7.2
Commissions and Fees	\$3,414	\$3,293	3.7	2.1	(0.2)	1.8

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#### Operating income to underlying operating income

		20	)13		2014				
(In millions)	1Q	2Q	3Q	YTD	1Q	2Q	3Q	YTD	
Total revenue	\$1,051	\$890	\$795	\$2,736	\$1,097	\$935	\$812	\$2,844	
excluding:									
Foreign currency movements	3	5	(3)	5	-	-	-	-	
Underlying revenue	\$1,054	\$895	\$792	\$2,741	\$1,097	\$935	\$812	\$2,844	
Operating income	\$281	\$167	\$70	\$518	\$326	\$148	\$34	\$508	
excluding:									
Operational improvement program	-	-	-	-	-	3	17	20	
Expense reduction initiative	46	-	-	46	-	-	-	-	
Fees related to extinguishment of debt	-	-	1	1	-	-	-	-	
Foreign currency movements	(4)	(11)	(10)	(25)	-	-	-	-	
Underlying operating income	\$323	\$156	\$61	\$540	\$326	\$151	\$51	\$528	
Operating margin (operating income as a percentage of total revenue)	26.7%	18.8%	8.8%	18.9%	29.7%	15.8%	4.2%	17.9%	
Underlying operating margin (underlying operating income as a percentage of underlying total revenue)	30.6%	17.4%	7.7%	19.7%	29.7%	16.1%	6.3%	18.6%	

For prior periods, underlying measures have been rebased to current period exchange rates to remove the impact of foreign currency movements when comparing periods

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#### Net (loss) income to underlying net income

(In millions, except per share data) <b>Net (loss) income</b>	1Q \$219	2Q \$105	2013 3Q (\$27)	YTD \$297	2014 1Q \$246	2Q \$47	3Q (\$7)	YTD \$286
Excluding the following, net of tax:								
Operational improvement program	-	-	-	-	-	2	14	16
Venezuela currency devaluation	-	-	-	-	-	13	-	13
Deferred tax valuation allowance	-	-	-	-	-	21	-	21
Expense reduction initiative	38	-	-	38	-	-	-	-
Net loss on disposal of operations	-	-	-	-	2	-	-	2
Fes related to extinguishment of debt	-	-	1	1	_	-	_	-
Loss on extinguishment of debt	-	-	60	60	-	-	_	-
Foreign currency movements <sup>(1)</sup>	(6)	(5)	(18)	(29)	-	-	-	-
Underlying net income	\$251	\$100	\$16	\$367	\$248	\$83	\$7	\$338
Diluted shares outstanding <sup>(2)</sup>	176	178	177	178	182	182	178	182
Net income per diluted share	\$1.24	\$0.59	(\$0.15)	\$ 1.67	\$1.35	\$0.26	(\$0.04)	\$1.57
Underlying net income per diluted share	\$1.46	\$0.59	\$0.19	\$2.22	\$1.39	\$0.49	\$0.14	\$2.02

(1) For prior periods, underlying measures (other than EPS) have been rebased to current period exchange rates to remove the impact of foreign currency movements when comparing periods. In the current three and nine month periods only, underlying EPS excludes the \$0.10 and \$0.16, respectively, negative year over year impact of foreign currency movements in order to assist comparability to EPS figures that have been disclosed in prior periods.

(2) Diluted earnings per share are calculated by dividing net income by the average number of shares outstanding during each period. However potentially issuable share were not included in the calculation of diluted earnings per share for the three months ended September 30, 2013 and 2014 because the Company's net loss rendered their impact anti-dilutive. The dilutive impact of potentially issuable shares had a \$nil impact on reconciling to adjusted earnings per share from continuing operations.

#### Reported total expenses to underlying total expenses

		2014						
(In millions)	1Q	2Q	3Q	YTD	1Q	2Q	3Q	YTD
Reported total expenses	\$770	\$723	\$725	\$2,218	\$771	\$787	\$778	\$2,336
Excluding:								
Operational improvement program	-	-	-	-	-	(3)	(17)	(20)
Expense reduction initiative	(46)	-	-	(46)	-	-	-	-
Fees related to extinguishment of debt	-	-	(1)	(1)	-	-	-	-
Foreign currency movements	7	16	7	30				
Underlying total expenses	\$731	\$739	\$731	\$2,201	\$771	\$784	\$761	\$2,316

For prior periods, underlying measures have been rebased to current period exchange rates to remove the impact of foreign currency movements when comparing periods

#### Reported total expenses to underlying total expenses

		2014						
(In millions)	1Q	2Q	3Q	YTD	1Q	2Q	3Q	YTD
Reported total expenses	\$770	\$723	\$725	\$2,218	\$771	\$787	\$778	\$2,336
Excluding:								
Operational improvement program	-	-	-	-	-	(3)	(17)	(20)
Expense reduction initiative	(46)	-	-	(46)	-	-	-	-
Fees related to extinguishment of debt	-	-	(1)	(1)	-	-	-	-
Foreign currency movements	7	16	7	30			-	
Underlying total expenses	\$731	\$739	\$731	\$2,201	\$771	\$784	\$761	\$2,316

For prior periods, underlying measures have been rebased to current period exchange rates to remove the impact of foreign currency movements when comparing periods

### Reported net (loss) income to underlying EBITDA

		2013		2014					
	1Q	2Q	3Q	YTD	1Q	2Q	3Q	YTD	
Net (loss) income attributable to Willis Group Holdings Excluding:	\$219	\$105	(\$27)	\$297	\$246	\$47	(\$7)	\$286	
Net (loss) income attributable to noncontrolling interests	4	2	-	6	4	1	(1)	4	
Interest in earnings(losses) of associates, net of tax	(15)	3	1	(11)	(19)	3	(3)	(19)	
Income taxes	48	29	11	88	63	59	2	124	
Interest expense	31	32	30	93	32	35	34	101	
Other expense (income), net	(6)	(4)	(5)	(15)	-	3	9	12	
Loss on extinguishment of debt	-	-	60	60	-	-	-	-	
Depreciation	26	21	21	68	23	24	23	70	
Amortization	14	14	14	42	13	12	13	38	
EBITDA	\$321	\$202	\$105	\$628	\$362	\$184	\$70	\$616	
Excluding:	( <del></del>				8. <b></b>		Sa <b>r i</b>	2.1	
Operational Improvement Program	-	-	-	-	-	3	17	20	
Expense reduction initiative	41	-	-	41	-	-	-	-	
Fees related to extinguishment of debt	-	-	1	1	-	-	-	-	
Foreign currency movements	(3)	(11)	(10)	(24)	-	-	-	-	
Underlying EBITDA	\$359	\$191	\$96	\$646	\$362	\$187	\$87	\$636	

For prior periods, underlying measures have been rebased to current period exchange rates to remove the impact of foreign currency movements when comparing periods

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# Fact Book Third Quarter 2014 WILLIS GROUP HOLDINGS

December 2014

