UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): November 3, 2005
Willis Group Holdings Limited
(Exact Name of Registrant as Specified in Its Charter)
Bermuda
(State or Other Jurisdiction of Incorporation)
(Commission File Number)
(IRS Employer Identification No.)
c/o Willis Group Limited Ten Trinity Square

London EC3P 3AX, England
(Address of Principal Executive Offices)
(44) (20) 7488-8111
(Registrant's Telephone Number, Including Area Code)
Not Applicable
(Former Name or Former Address, if Changed Since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.
On November 2, 2005, Willis Group Holdings Limited ("WGHL") issued a press release (the "Press Release") reporting results for the quarter and nine months ended September 30, 2005. A copy of the Press Release is attached as Exhibit 99.1 to this Report on Form $8-\mathrm{K}$ and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.
(c) Exhibits.
99.1 Press Release of WGHL dated November 2, 2005

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WILLIS GROUP HOLDINGS LIMITED

By: /s/ William P. Bowden, Jr.
Name: William P. Bowden, Jr.
Title: General Counsel

## Exhibit No.

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99.1

Description

Press Release of WGHL dated November 2, 2005

Willis Group Reports Third Quarter 2005 Results; Declares Regular Quarterly Dividend

NEW YORK--(BUSINESS WIRE)--Nov. 2, 2005--Willis Group Holdings Limited (NYSE: WSH), the global insurance broker, today reports results for the quarter and nine months ended September 30, 2005.

## Financial Results

Net income for the quarter ended September 30, 2005 was $\$ 49$ million, or $\$ 0.30$ per diluted share, compared with $\$ 75$ million, or \$0.45 per diluted share, a year ago.

Total reported revenues for the quarter ended September 30, 2005 decreased 1 percent to $\$ 487$ million, from $\$ 490$ million for the same period last year. The effect of foreign currency translation decreased reported revenues 2 percent and net acquisitions added 1 percent.

Organic growth in commissions and fees excluding volume and profit-based contingent commissions and other market remuneration was 6 percent in the third quarter, comprised of approximately 7 percent in net new business and a negative 1 percent impact from declining insurance premium rates and other market factors.

Reported (and adjusted) operating margin was 14.8 percent for the quarter ended September 30, 2005, compared with 22.2 percent for the same period last year. Approximately 4 percent of the decline in reported (and adjusted) operating margin was due to the elimination of contingent commissions and the decline in other market remuneration; the remainder of the decline was mainly due to net incremental hiring and employee retention.

Commenting on today's results, Joe Plumeri, Chairman and Chief Executive Officer said, "Our results in the third quarter and overall this year reflect an extraordinary year of change in the industry and at Willis. We are successfully adjusting to a marketplace without contingents for global brokers while we are increasing our transparency and value proposition for our clients. At the same time, we are retaining and attracting people in an environment of increased talent competition. Because of our proactive initiatives, we are pleased to report strong organic revenue growth in the third quarter generated from net new business and solid client retention."

Total volume and profit-based contingent commissions relating to 2004 arrangements totaled $\$ 1$ million in the quarter ended September 30, 2005 (all of which derived from outside the United States) compared with $\$ 10$ million a year ago. Other market remuneration declined to $\$ 3$ million in the third quarter compared with $\$ 19$ million for third quarter 2004. The decline in contingent commissions and other market remuneration reduced organic revenue growth by 6 percent.

Reported net income for the nine months ended September 30, 2005 after net gain on disposal of operations and first quarter charges for regulatory settlements and related expenses, severance costs and other provisions was $\$ 240$ million, or $\$ 1.45$ per diluted share, compared to $\$ 319$ million, or $\$ 1.89$ per diluted share, a year ago.

Total reported revenues for the nine months ended September 30, 2005 increased 1 percent to $\$ 1,705$ million, up from $\$ 1,687$ million for the corresponding period in 2004. Foreign currency translation had no impact on reported revenues and net acquisitions added 2 percent.

Organic growth in commissions and fees excluding volume and profit-based contingent commissions and other market remuneration was 4 percent for the nine months, comprised of approximately 6 percent in net new business and a negative 2 percent impact from declining insurance premium rates and other market factors.

Adjusted operating margin, excluding regulatory settlements and related expenses, severance costs and other provisions and net gain on disposal of operations, was 23.6 percent for the nine months ended September 30, 2005 compared with 29.1 percent for the same period last year. Approximately 4 percent of the decline in adjusted operating margin was due to the elimination of contingent commissions and the decline in other market remuneration; the remainder of the decline was mainly due to net incremental hiring and employee retention.

## Outlook

For the full year 2005 the Company expects to generate a reported operating margin of about 21 percent and an adjusted operating margin of about 22 percent. The Company's outlook is based on expectations of decreased revenue from contingent commissions and continued higher expenses due to net incremental hiring and employee retention. However, given the inherent unpredictability of our business, actual results may differ from those predicted for a number of reasons, including unexpected changes in market conditions, adverse developments in litigation matters and regulatory issues.

In conclusion Mr. Plumeri added, "We have embraced the challenges we faced this past year and made choices to best position ourselves for the future. Our ability to be nimble during the market dislocation has allowed us to strengthen our foundation in 2005 by attracting and retaining key clients and professionals. We are confident that we will be able to benefit from the opportunities that lie ahead and we continue to believe we will grow our business next year, and beyond."

## Other

At September 30, 2005, total long-term debt was $\$ 600$ million and total stockholders' equity was approximately $\$ 1.3$ billion. The capitalization ratio (total long-term debt to total long-term debt and stockholders' equity) was 32 percent at September 30, 2005.

During the third quarter, the Company completed the repurchase of 4.4 million shares of common stock for $\$ 154$ million. Through the first nine months of 2005, the Company has repurchased 8.8 million shares for $\$ 306$ million under the existing $\$ 500$ million buyback authorization.

During the nine months ended September 30, 2005 the Company completed 5 acquisitions with annual revenues of approximately $\$ 15$ million. Cash and cash equivalents totaled $\$ 185$ million, including approximately $\$ 87$ million of immediately available cash at September 30, 2005.

Separately, the Board of Directors today approved a regular quarterly cash dividend on the Company's common stock of $\$ 0.215$ per share, an annual rate of $\$ 0.86$ per share. The dividend is payable on January 16, 2006 to shareholders of record on December 31, 2005.

## Conference Call and Web Cast

A conference call to discuss third quarter 2005 results will be held November 3, 2005 at 8:00 a.m. Eastern Standard Time. To participate in the live teleconference, please dial (888) 829-8668 (U.S.) or (210) 234-0001 (International) with a pass code of "Willis." The live audio web cast (which will be listen-only) may be accessed at www.willis.com. This call will be available by replay starting at approximately 10:00 a.m., Eastern Daylight Time, and ending November 17, 2005. To access the audio replay, please dial (866) 424-3998 (US), or (203) 369-0851 (International), or by accessing the web site.

Willis Group Holdings Limited is a leading global insurance broker, developing and delivering professional insurance, reinsurance, risk management, financial and human resource consulting and actuarial services to corporations, public entities and institutions around the world. With over 300 offices in some 80 countries, its global team of 15,800 associates serves clients in some 180 countries. Additional information on Willis may be found on its web site www.willis.com.

This press release may contain certain statements relating to future results, which are forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical results or those anticipated, depending on a variety of factors such as general economic conditions in different countries around the world, fluctuations in global equity and fixed income markets, changes in premium rates, the competitive environment and the actual cost of resolution of contingent liabilities. Further information concerning the Company and its business, including factors that potentially could materially affect the Company's financial results are contained in the Company's filings with the Securities and Exchange Commission.

This press release includes supplemental financial information which may contain references to non-GAAP financial measures as defined in Regulation $G$ of SEC rules. Consistent with Regulation G, a reconciliation of this supplemental financial information to our generally accepted accounting principles (GAAP) information follows. We present such non-GAAP supplemental financial information as we believe such information is of interest to the investment community because it provides additional meaningful methods of evaluating certain aspects of the Company's operating performance from period to period on a basis that may not be otherwise apparent on a GAAP basis. This supplemental financial information should be viewed in addition to, not in lieu of, the Company's consolidated statements of operations for the quarter and nine months ended September 30, 2005.

Revenues:

| Commissions and fees | \$ 469 | \$ 472 | \$1,650 | \$1,636 |
| :---: | :---: | :---: | :---: | :---: |
| Interest income | 18 | 18 | 55 | 51 |
| Total Revenues | 487 | 490 | 1,705 | 1,687 |
| Expenses: |  |  |  |  |
| Salaries and benefits (after charging non-cash compensation \$nil, \$4, \$nil |  |  |  |  |
| Other operating expenses | 89 | 93 | 312 | 290 |
| Regulatory settlements | - | - | 51 | - |
| Depreciation expense | 11 | 10 | 33 | 31 |
| Amortization of intangible assets | 2 | 2 | 7 | 4 |
| Net gain on disposal of operations | - | - | (78) | (5) |
| Total Expenses | 415 | 381 | 1,333 | 1,191 |
| Operating Income | 72 | 109 | 372 | 496 |
| Interest expense | 9 | 6 | 21 | 15 |
| Premium on redemption of subordinated debt | - | - | - | 17 |
| Income before Income Taxes, Equity in Net Income of Associates and Minority |  |  |  |  |
| Income taxes | 18 | 31 | 121 | 155 |
| Income before Equity in Net Income of |  |  |  |  |
| Equity in net income of associates | 5 | 3 | 17 | 15 |
| Minority interest | (1) | - | (7) | (5) |
| Net Income | \$ 49 | \$ 75 | \$ 240 | \$ 319 |
| Net Income per Share |  |  |  |  |
| - Basic | \$0.31 | \$0.48 | \$ 1.48 | \$ 2.02 |
| - Diluted | \$0.30 | \$0.45 | \$ 1.45 | \$ 1.89 |
| Average Number of Shares Outstanding |  |  |  |  |
| - Basic | 160 | 157 | 162 | 158 |
| - Diluted | 163 | 167 | 166 | 169 |

> WILLIS GROUP HOLDINGS LIMITED SUPPLEMENTAL FINANCIAL INFORMATION (in millions) (unaudited)

1. Definitions of Non-GAAP Financial Measures

We believe that investors' understanding of the Company's performance is enhanced by our disclosure of the following non-GAAP financial measures. Our method of calculating these measures may differ from those used by other companies and therefore comparability may be limited.

Organic revenue growth
Organic revenue growth excludes the impact of foreign currency translation and acquisitions and disposals from reported revenues. We use organic revenue growth as a measure of business growth generated by operations that were part of the Group at the end of the period.

Adjusted operating income and adjusted net income
Our results for the nine months ended September 30, 2005 were significantly impacted by net gains on disposal of operations, and charges for regulatory settlements and related expenses, our first
quarter headcount reduction program, other provisions, and a non-recurring premium on redemption of subordinated debt in 2004. We believe that excluding these items from operating income and net income as applicable, along with the GAAP measures, provides a more complete and consistent comparative analysis of our results of operations. These items did not have a material effect on the results for the three months ended September 30, 2005.

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WILLIS GROUP HOLDINGS LIMITED
SUPPLEMENTAL FINANCIAL INFORMATION (in millions) (unaudited)
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2. Revenue analysis

Organic Revenue Growth
Organic revenue growth is defined as revenue growth excluding the impact of foreign currency translation and acquisitions and disposals. The percentage change in reported revenues is the most directly comparable GAAP measure, and the following tables reconcile this change to organic revenue growth by business unit for the quarter ended September 30, 2005:

|  | Quarter ended September 30, |  |  | Change attributable to |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | - <br> Change | Foreign Currency Translation | Acquisitions and Disposals | Organic Revenue Growth |
| Global | \$219 | \$234 | (6)\% | (2)\% | 0\% | (4)\% |
| North America | 168 | 158 | 6\% | 0\% | 1\% | 5\% |
| International | 82 | 80 | 2\% | (2)\% | 1\% | 3\% |
| Commissions and fees (see below) | \$469 | \$472 | (1)\% | (2)\% | 1\% | 0\% |
| Interest Income | 18 | 18 | 0\% | 0\% | 1\% | (1)\% |
| Total revenues | \$487 | \$490 | (1)\% | (2)\% | 1\% | 0\% |

Commissions and Fees
Organic growth in commissions and fees for the quarter ended September 30, 2005 was attributable to:

Quarter ended September 30,

| Commissions and fees | Volume and profit-based contingent commissions | Other market remuneration <br> (a) | Commissions and fees organic growth |
| :---: | :---: | :---: | :---: |
| 6\% | (2)\% | (8)\% | (4)\% |
| 6\% | (1)\% | 0\% | 5\% |
| 4\% | (1)\% | 0\% | 3\% |
| 6\% | (2)\% | (4)\% | 0\% |

a) Other market remuneration includes fees received for product and market research we carry out on behalf of insurers and income related to administration and other services we provide to the market.

WILLIS GROUP HOLDINGS LIMITED
SUPPLEMENTAL FINANCIAL INFORMATION (in millions) (unaudited)
2. Revenue analysis (continued)

Organic Revenue Growth
The following table reconciles the change to organic revenue
growth by business unit for the nine months ended September 30, 2005:

|  | Nine months ended September 30, |  |  | Change attributable to |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | \% Change | Foreign Currency Translation | ```Acquisitions and Disposals``` | Organic Revenue Growth |
| Global | \$844 | \$851 | (1)\% | 0\% | 3\% | (4)\% |
| North America | 479 | 476 | 1\% | 0\% | 1\% | 0\% |
| International | 327 | 309 | 6\% | 2\% | 1\% | 3\% |
| ```Commissions and fees (see below)``` | \$1,650 | \$1,636 | 1\% | 1\% | 2\% | (2)\% |
| Interest Income | 55 | 51 | 8\% | 3\% | 1\% | 4\% |
| Total revenues | \$1,705 | \$1,687 | 1\% | 0\% | 2\% | (1)\% |

## Commissions and Fees

Organic growth in commissions and fees for the nine months ended September 30, 2005 was attributable to:

|  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Commissions and fees | Volume and profit-based contingent commissions | Other market remuneration <br> (a) | Commissions and fees organic growth |
| Global | 3\% | (1)\% | ( 6 )\% | (4)\% |
| North America | 5\% | (5)\% | 0\% | 0\% |
| International | 3\% | 0\% | 0\% | 3\% |
| Total Group | 4\% | (2)\% | (4)\% | (2)\% |

a) Other market remuneration includes fees received for product and market research we carry out on behalf of insurers and income related to administration and other services we provide to the market.

WILLIS GROUP HOLDINGS LIMITED
SUPPLEMENTAL FINANCIAL INFORMATION
(in millions, except per share data)
(unaudited)
2. Revenue analysis (continued)

Market remuneration
Volume and profit-based contingent commissions and other market remuneration by quarter are set out in the following table:

|  | Volume and profit-based contingent commissions |  | Other market remuneration |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| First quarter | \$3 | \$21 | \$3 | \$22 |
| Second quarter | 8 | 15 | 5 | 20 |
| Third quarter | 1 | 10 | 3 | 19 |
| Fourth quarter |  | 25 |  | 16 |
|  |  | \$71 |  | \$77 |

3. General and administrative expenses

An analysis of general and administrative expenses between salaries and benefits and other operating expenses by quarter is set out in the following table:

|  | Salaries and benefits (a) |  | Other operating expenses |  | General and administrative expenses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 | 2005 | 2004 |
| First quarter | \$386 | \$320 | \$125 | \$99 | \$511 | \$419 |
| Second quarter | 309 | 275 | 98 | 98 | 407 | 373 |
| Third quarter | 313 | 276 | 89 | 93 | 402 | 369 |
| Fourth quarter |  | 311 |  | 101 |  | 412 |
|  |  | , 182 |  | \$391 |  | , 573 |

a) Salaries and benefits include salaries, pensions, non-cash compensation, severance and other employee benefits.
4. Sale of Stewart Smith

The Company completed the sale of Stewart Smith, its wholesale division, on April 14, 2005. The following table sets out the impact of Stewart Smith on results in the previous five quarters prior to sale:

|  | 2004 |  |  |  |  | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 | FY | Q1 |
| Revenues | \$15 | \$19 | \$18 | \$25 | \$77 | \$10 |
| General and administrative expenses | (10) | (10) | (11) | (13) | (44) | (11) |
| Operating income/ (loss) | 5 | 9 | 7 | 12 | 33 | (1) |
| Income taxes | (2) | (4) | (2) | (5) | (13) | - |
| Net income/ (loss) | \$3 | \$5 | \$5 | \$7 | \$20 | \$(1) |
| Contribution to net income per diluted share | \$0.02 | \$0.03 | \$0.03 | \$0. 04 | \$0.12 | \$ - |

WILLIS GROUP HOLDINGS LIMITED SUPPLEMENTAL FINANCIAL INFORMATION (in millions) (unaudited)
5. Adjusted Operating Income

Adjusted operating income is defined as operating income excluding net gain on disposal of operations and charges for regulatory settlements and related expenses, severance costs relating to our first quarter 2005 headcount reduction program and other provisions. Operating income is the most directly comparable GAAP measure, and the following tables reconcile adjusted operating income to operating income for the quarters ended September 30, 2005 and 2004 and the nine months ended September 30, 2005 and 2004:

Operating Income, GAAP basis
$\$ 72 \quad \$ 109$
(34)\%

Excluding:
Net gain on disposal of operations
Adjusted Operating Income

$$
\begin{array}{cc}
- & - \\
---------------  \tag{34}\\
\$ 72 & \$ 109
\end{array}
$$

Operating Margin, GAAP basis, or Operating Income as a percentage of Total Revenues

| 14.8\% | 22.2\% |
| :---: | :---: |

Adjusted Operating Margin, or

$$
\begin{array}{cc}
14.8 \% \\
=================
\end{array}
$$

|  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 (a) | hange |
| Operating Income, GAAP basis | \$372 | \$496 | (25)\% |
| Excluding: |  |  |  |
| Regulatory settlements (b) | 51 | - |  |
| Costs related to regulatory |  |  |  |
| settlements (b) | 9 | - |  |
| Severance costs (c) | 28 | - |  |
| Other provision (d) | 20 | - |  |
| Net gain on disposal of operations | (78) | (5) |  |
| Adjusted Operating Income | \$402 | \$491 | (18)\% |
| Operating Margin, GAAP basis, or |  |  |  |
| Operating Income as a percentage of |  |  |  |
| Total Revenues | 21.8\% | 29.4\% |  |
| Adjusted Operating Margin, or Adjusted |  |  |  |
| Operating Income as a percentage of |  |  |  |
| Total Revenues | 23.6\% | 29.1\% |  |

a) In 2004, adjusted operating income was reported after excluding charges for non-cash compensation. With effect from 2005, these charges are no longer excluded from adjusted operating income and 2004 comparatives have been restated accordingly.
b) Comprises $\$ 51$ million to establish the reimbursement funds agreed with the New York and Minnesota Attorneys General and New York Department of Insurance in April 2005 and $\$ 9$ million of related legal and administrative expenses.
c) Severance costs relate to the headcount reduction program announced in first quarter 2005 which eliminated approximately 500 positions. Severance costs also arise in the normal course of business and these charges amounted to $\$ 2$ million in the nine months to September 30, 2005 (\$7 million - 2004).
d) Based on the quarterly review of legal proceedings at March 31, 2005, the Company increased its provision for claims by an additional $\$ 20$ million.

WILLIS GROUP HOLDINGS LIMITED
SUPPLEMENTAL FINANCIAL INFORMATION
(in millions, except per share data)
(unaudited)
6. Adjusted Net Income

Adjusted net income is defined as net income excluding net gain on disposal of operations and charges for regulatory settlements and related expenses, severance costs relating to our first quarter 2005 headcount reduction program, other provisions, and a non-recurring premium on redemption of subordinated debt in 2004. Net income is the most directly comparable GAAP measure, and the following tables reconcile adjusted net income to net income for the quarters ended September 30, 2005 and 2004 and the nine months ended September 30, 2005 and 2004:


```
of tax ($nil,
```

\$nil )

Diluted shares
outstanding,
GAAP basis

| 163 |
| :---: |
| $============$ |


|  | Nine months ended September 30, |  |  | Per Diluted Share Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 (a) \% Change |  | 2005 | 2004 (a) \% Change |  |
| Net Income, GAAP basis | \$240 | \$319 | (25)\% | \$1.45 | \$1.89 | (23)\% |
| Excluding: |  |  |  |  |  |  |
| ```Regulatory settlements, net of tax ($20)``` | 31 | - |  | 0.19 | - |  |
| ```Costs related to regulatory settlements, net of tax ($4)``` | 5 | - |  | 0.03 | - |  |
| Severance costs, net of tax (\$9) | 19 | - |  | 0.11 | - |  |
| Other provision, net of tax (\$6) | 14 | - |  | 0.08 | - |  |
| Net gain on disposal of operations, net of tax (\$(37), \$(2)) | (41) | (3) |  | (0.25) | (0.02) |  |
| Non-recurring premium on redemption of subordinated debt, net of tax (\$7) |  <br>  <br> - | 10 |  | - | 0.06 |  |
| Adjusted Net |  |  |  |  |  |  |
| Diluted shares outstanding, GAAP basis | 166 | 169 |  |  |  |  |

a) In 2004, adjusted net income was reported after excluding charges for non-cash compensation. With effect from 2005, these charges are no longer excluded from adjusted net income and 2004 comparatives have been restated accordingly.

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